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China Hongqiao (1378 HK)

Positive profit alert to strengthen market sentiment

CHQ released positive profit alert, stating 1H21E net profit to surge by more than 200% YoY, implying half-year profit to reach above RMB8.5bn. Strong earnings results was mainly driven by good aluminum ASP, as domestic aluminum demand was picking up post-pandemic in 2021. CHQ's strong 1H21E earnings is largely in line with our estimates. Based on 47.5% payout ratio, we expect CHQ to distribute HK\$0.538/shr interim dividend, implying 5% yield at current price. Looking ahead in 2H21E/2022E, given limited supply growth with steady increasing demand, we expect aluminum price to stay high and the market apex cycle will last longer than market expected. Trading at only 4.9x PER, CHQ's valuation is extremely attractive. **Maintain BUY with TP unchanged at HK\$15.0.**

- 1H21E earnings to surge by more than 200% YoY. The positive profit alert implied 1H21E net profit of over RMB8.5bn on the back of a significant increase of ASP. Based on Shanghai Changjiang Aluminum Spot price, we estimate 1H21E ASP increased by 32.5% YoY to RMB17,448/tonne (VAT incl.), and we expect 1H21E GPM to surge 11.5ppt to 27.7%.
- Strong aluminum pricing to sustain in 2H21E. We think short term overhang on aluminum price had been removed, as National Food and Strategic Reserves Administration announced only 50k tonnes aluminum reserve auction for the first batch. We believe the pricing impact to aluminum spot price will be mild, and we expect aluminum price to stand above RMB18,000/tonne on the back of steady demand while inventory level is declining.
- Dividend yield will be another highlight for interim results. With reference to CHQ's 1H20 dividend distribution, we expect the Company to maintain stable dividend policy, i.e. an interim dividend payout rate at ~47.5%. Based on that expectation, we estimate 1H21E dividend to be HK\$0.538/shr, reflecting ~5.0% interim dividend yield to current price.
- Aluminum sector is in an atypical cycle. In a decarbonization era in China, we would like to remind investors that aluminum sector is in an atypical cycle, as growing demand is facing limited supply addition, and we expect existing capacity to provide an enjoyable profitability in the near-medium term. CHQ is leading in global aluminum capacity and having more than 30% capacity shifting to areas with low carbon hydro-power support. Trading at only 4.9x FY21E PER, we think the Company's valuation is incredibly attractive. Our TP is unchanged at HK\$15.0. Maintain BUY rating.

Earnings Summary

(YE 31 Dec)	FY19A	FY20A	FY21E	FY22E	FY23E
Revenue (RMB mn)	84,179	86,145	102,925	106,455	108,185
Net income (RMB mn)	6,095	10,496	16,268	17,009	18,035
EPS (RMB)	0.71	1.22	1.81	1.86	1.98
EPS CHG (%)	14.0	72.3	48.0	3.2	6.0
Consensus EPS (RMB)	n/a	n/a	1.88	2.19	2.53
P/E (x)	12.5	7.2	4.9	4.7	4.5
P/B (x)	0.87	0.80	0.69	0.62	0.56
Dvd Yield (%)	3.17	6.06	9.57	10.14	10.76
ROE	9.6	15.2	19.5	18.1	17.4
Net gearing (%)	56.5	39.7	21.2	7.1	Net Cash

Source: Company data, CMBIS estimates, Bloomberg

BUY (Maintain)

 Target Price
 HK\$15.00

 (Previous TP
 HK\$15.00)

 Up/Downside
 +38.1%

 Current Price
 HK\$10.72

China Aluminum Sector

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94.862
298.84
13.8/3.5
9,121

Source: Bloomberg

Shareholding Structure

Hongqiao Holdings	66.62%
CITIC Group	9.62%
Freefloat	23.66%

Source: HKEx, Bloomberg

Share performance

	Absolute	Relative
1-mth	-4.2%	-2.2%
3-mth	0.5%	2.7%
6-mth	50.1%	45.6%
12-mth	201.1%	169.9%

Source: Bloomberg

12-mth price performance



Source: Wind

Auditor: Shinewing (HK)

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Figure 1: We expect 1H21E net profit to be RMB8,577mn

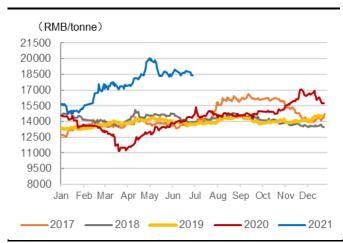
YE Dec-31 (RMB, mn)	1H20	2H20	FY20	1H21E	2H21E	FY21E
Revenue	39,939	46,206	86,145	51,051	51,874	102,925
Costs of good sold	(33,470)	(33,319)	(66,789)	(36,909)	(36,909)	(73,818)
Gross profit	6,468	12,887	19,355	14,142	14,965	29,107
Gross profit margin	16.2%	27.9%	22.5%	27.7%	28.8%	28.3%
				11.5%		
Other income and gains	1,076	1,625	2,701	1,334	1,445	2,779
Selling and distribution expenses	(153)	(247)	(400)	(206)	(309)	(515)
Administrative expenses	(1,858)	(2,194)	(4,052)	(1,992)	(2,434)	(4,426)
Other expenses	(362)	(254)	(617)	(277)	(277)	(554)
Finance costs	(2,211)	(2,295)	(4,506)	(2,246)	(1,838)	(4,084)
Change in fair value of financial instruments	86	(377)	(291)	39	91	130
Share of profits of associates	354	160	515	446	191	637
Loss on disposal of a subsidiary	-	-	-	-	-	-
Profit before tax	3,400	9,304	12,704	11,240	11,835	23,075
Income tax paid	(596)	(1,664)	(2,260)	(2,248)	(3,521)	(5,769)
effective tax rate	17.5%	17.9%	17.8%	20.0%	29.7%	25.0%
Profit for the year	2,804	7,640	10,445	8,992	8,314	17,306
Minority interests	(27)	(24)	(51)	415	623	1,038
Net profit	2,832	7,664	10,496	8,577	7,691	16,268
Net profit margin	7.1%	16.6%	12.2%	16.8%	14.8%	15.8%
Source: Company data CMRIS estimates						

Source: Company data, CMBIS estimates

Figure 2: Though experienced some retreat, China Figure 3: We expect aluminium price to stay Shanghai Changjiang Aluminum Spot Price still stands at 5-yr high range

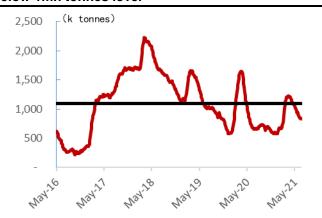


around RMB18,000/mt in the remaining 2021



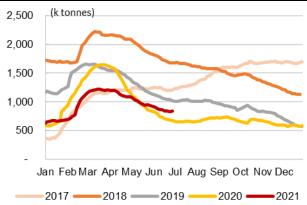
Source: Antaike, Bloomberg, CMBIS

Figure 4: Commercial aluminium inventory returned to below 1mn tonnes level



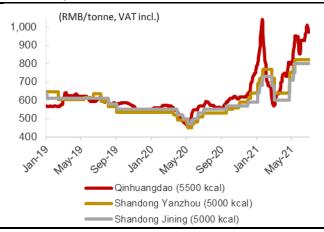
Source: Wind, CMBIS

Figure 5: Commercial inventory level is following a declining seasonal trend



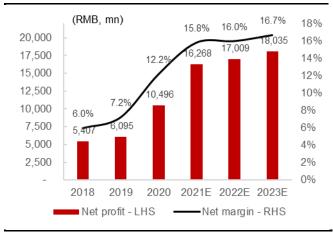
Source: Wind, CMBIS

Figure 6: Surging coal price is well covered by aluminium price hike



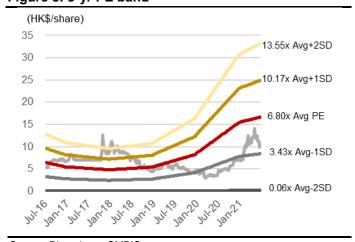
Source: Wind, CMBIS estimates

Figure 7: We project 48% YoY earnings growth in 2021E



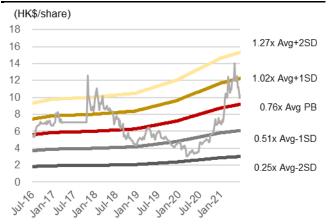
Source: Company data, CMBIS estimates

Figure 8: 5-yr PE band



Source: Bloomberg, CMBIS

Figure 9: 5-yr PB band



Source: Bloomberg, CMBIS



Figure 10: Our key assumptions and projections

Figure 10: Our key assumptions and projection	2018	2019	2020	2021E	2022E	2023E
Aluminum product						
Production (k tonnes)	6,282	5,644	5,622	5,900	6,300	6,400
Sales (k tonnes)	5,865	5,058	5,060	5,095	5,420	5,446
Sales to production rate	93%	90%	90%	86%	86%	85%
ASP (RMB/t, VAT excl.)	12,194	12,236	12,501	15,541	15,011	15,011
Revenue (RMB mn)	71,516	61,891	63,257	77,597	79,736	80,121
Aluminum fabrication						
Production (k tonnes)	503	630	622	684	753	828
Sales (k tonnes)	493	623	601	671	738	811
Sales to production rate	98%	99%	98%	98%	98%	98%
ASP (RMB/t, VAT excl.)	14,470	14,607	14,877	18,493	17,863	17,863
Revenue (RMB mn)	7,135	9,105	8,781	12,653	13,444	14,788
Aluimina						
Production (k tonnes)	14,403	14,650	14,650	15,150	15,650	15,650
Sales (k tonnes)	4,090	5,277	6,734	7,071	7,424	7,424
ASP (RMB/t, VAT excl.)	2,700	2,373	2,078	2,124	2,124	2,124
Revenue (RMB mn)	11,045	12,521	13,487	12,014	12,615	12,615
Internal consumption(k tonnes)	11,261	9,711	9,715	9,783	10,407	10,457
External procurement(k tonnes)	451	284	828	725	1,141	1,186
Self-sufficiency rate	87.2%	89.1%	90.0%	90.0%	90.0%	90.0%
Material costs						
Coal costs(RMB/t VAT excl.)	543	515	509	619	566	566
Blended Bauxite costs (RMB/t VAT excl.)	418	403	353	378	375	375
Pre-cultured anode (RMB/t, VAT excl.)	3,151	2,868	2,676	3,163	3,074	2,986
Aluminum costs structure (RMB/tonne)	10,223	9,901	9,451	10,280	9,922	9,729
Electricity costs	3,995	3,912	3,814	4,269	3,950	3,785
Alumina costs	3,791	3,643	3,372	3,499	3,490	3,492
Pre-cultured anode	1,512	1,377	1,285	1,518	1,476	1,433
Others	925	969	981	994	1,006	1,019

Source: Company data, CMBIS estimates



Financial Statments

Income statement						Cash flow Summar	v				
YE 31 Dec (RMB mn)	FY19A	FY20A	FY21E	FY22E	FY23E	YE 31 Dec (RMB mn)	FY19A	FY20A	FY21E	FY22E	FY23E
Revenue	84,179	86,145	102,925	106,455	108,185	Profit before tax	8,771	12,704	23,075	24,385	26,138
Aluminum products	61,891	63,257	•	•		Interest payment	5,220	4,506	4,084	3,806	3,645
Aluminum fabrication	9,105	8,781	12,653	13,444	14,788	DD&A	7,413	7,565	7,743	7,954	8,192
Alumina	12,521	13,487	12,014	12,615	12,615	Change in WC	1,323	(5,372)	(8,145)	(1,309)	(118)
Steam	663	619	661	661	661	Tax adjustments	(2,484)	(2,882)	(6,552)	(6,132)	(6,605)
						Others	(5,701)	1,258	335	(1,865)	(2,741)
COGS	(67,715)	(66,789)	(73,818)	(76,254)	(76,457)	Net cash from operation	14,541	17,779	20,539	26,840	28,511
Gross profit	16,464	19,355	29,107	30,201	31,728						
						Capex & investments	(11,912	(5,921)	(3,549)	(5,483)	(5,923)
Other income and gains	3,141	2,701	2,779	2,855		Others	4,216	(1,053)	-	-	-
S&D expenses	(449)	(400)	(515)	(532)	(541)	Net cash from investment	(6,263)	(6,974)	(3,549)	(5,483)	(5,923)
Admin expenses	(3,646)	(4,052)	, ,	(4,578)	, ,						
Other expenses	(2,167)	(617)	(554)	(560)	(562)	Equity raised	(379)	1,007	1,898	-	-
Financial costs	(5,220)	, ,	, ,	(3,806)	,	Change of Debts	511	(3,831)	(8,000)	(1,500)	(4,000)
Change in fair value	138	(291)		130		Dividend paid	(1,921)	(3,833)	(4,920)	(7,609)	(8,064)
Share profits	509	515	637	674		Interest payment	(5,220)	(4,506)	(4,084)	(3,806)	(3,645)
Subsidy disposal loss	-	-	-	-	-	Others	(4,808)	4,014	1,038	1,280	1,568
Des Ct Defens Terr	0 774	40.704	00.075	04005	00.400	Net cash from financing	(11,816	(7,150)	(14,068)	(11,635)	(14,140)
Profit Before Tax	8,771	12,704	,	,	,	Natabanas in anali	(0.507)	2.055	0.000	0.700	0.440
Income tax	(2,316)	(2,260)	(5,769)	(6,096)	(6,534)	Net change in cash	(3,537)	3,655	2,922	9,722	8,448
Lanca Minarity Intornat	200	(54)	4 000	4 000	4 500	Cash at beginning	45,380	41,857	44,887	47,809	57,532
Less: Minority Interest	360 6,095	(51) 10,496	1,038 16,268	1,280 17,009		FX change Cash at the end	13 41,857	(625) 44,887	47,809	57,532	65,979
Net profit	0,093	10,490	10,200	17,009	10,033	Less: pledged cash	41,007	44,007	47,009	37,332	05,979
						Cash at balance sheet	41,857	45,465	47,809	57,532	65,979
						Oddit at balance direct	41,007	+3,+03	47,003	37,33 <u>2</u>	00,513
Balance sheet						Key ratios					
YE 31 Dec (RMB mn)	FY19A	FY20A	FY21E	FY22E	FY23E	YE 31 Dec	FY19A	FY20A	FY21E	FY22E	FY23E
Non-current Assets	86,416	81,598	80,356	77,935	75,767	Sales mix (%)					
Fixed Assets	71,019	64,750	63,458	60,112	56,941	Aluminum products	73.5%	73.4%	75.4%	74.9%	74.1%
Right-of-use assets	5,152	5,647	5,549	5,750	5,950	Aluminum fabrication	10.8%	10.2%	12.3%	12.6%	13.7%
Interests in associates	4,723	6,681	5,879	6,553	7,257	Alumina	14.9%	15.7%	11.7%	11.8%	11.7%
Others	5,521	4,520	5,469	5,519	5,619	Steam	0.8%	0.7%	0.6%	0.6%	0.6%
						Total	100.0%	100.0%	100.0%	100.0%	100.0%
Current Assets	92,657	95,345	109,259	120,478	129,120						
Cash and cash	41,857	45,465	47,809	57,532		P&L ratios (%)					
Trade and bills	21,451	19,493	25,935	26,824	27,044	Gross profit margin	19.6	22.5	28.3	28.4	29.3
Prepayments	6,075	9,126	,	10,113	-	Operating margin	16.6	20.0	26.4	26.5	27.5
Inventories	21,847		,	-	-	Net margin	7.2	12.2	15.8	16.0	16.7
Others	1,427	1,542	1,377	845	589	Effective tax rate	26.4	17.8	25.0	25.0	25.0
Current Linkille -	CE 040	70.054	60.000	EF 740	40 500	Dolones abant					
Current Liabilities	65,319	•	•			Balance sheet ratios	4 40	4.00	4.00	0.40	2.04
Account Payables Other payables	18,216 13,380	-	-	15,251 13,726	-	Current ratio (x) Inventory turnover days	1.43 112.3	1.33 114.5	1.80 109.0	2.16 118.5	3.04 120.3
ST borrowings	31,971	45,577		-	-	Creditor's turnover	86.6	86.7	80.6	90.4	90.9
Others	,			-	-	Debtors turnover days	94.0	87.0		71.8	
Others	1,753	2,291	2,316	2,341	2,366	Liabilities/Assets (%)			69.6		72.9
Non-Current Liabilities	47,119	30,163	40,215	43,489	51,649	Net gearing ratio (%)	63.2	57.7	52.6	49.4	45.4
LT borrowings	45,568		•	41,039		race goaining ratio (70)	56.5	39.7	21.2	7.1	-5.56
o o	10,000	,	,	606	-	Returns (%)					
Derivative component of CR	280	550	:1/0								
Derivative component of CB Deferred income	280 549					ROE	9.6	14.7	19.3	18.1	17.4
Deferred income	549	582	611	641	674	ROE ROA	9.6 3.4	14.7 5.8	19.3 8.5	18.1 8.5	17.4 8.7
•		582	611		674	ROE ROA		14.7 5.8	19.3 8.5	18.1 8.5	17.4 8.7
Deferred income	549	582 900	611 1,187	641 1,202	674						
Deferred income Others	549 722	582 900 76,802	611 1,187 91,086	641 1,202 101,765	674 1,232 113,305	ROA					
Deferred income Others Total net assets	549 722 66,016 2,852	582 900 76,802 5,606	611 1,187 91,086	641 1,202 101,765 7,924	674 1,232 113,305 9,492	ROA Per share	3.4	5.8	8.5	8.5	8.7

Source: Company data, CMBIS estimates



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